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Agenda



- > The Acquisition Environment
- > Acquisition Workforce Trends
- > Acquisition Workforce Distribution
- National Workforce vs. AT&L Workforce
- > Acquisition Workforce Model
- > Snapshot of Contracting Demographics
- > Acquisition Workforce Initiatives



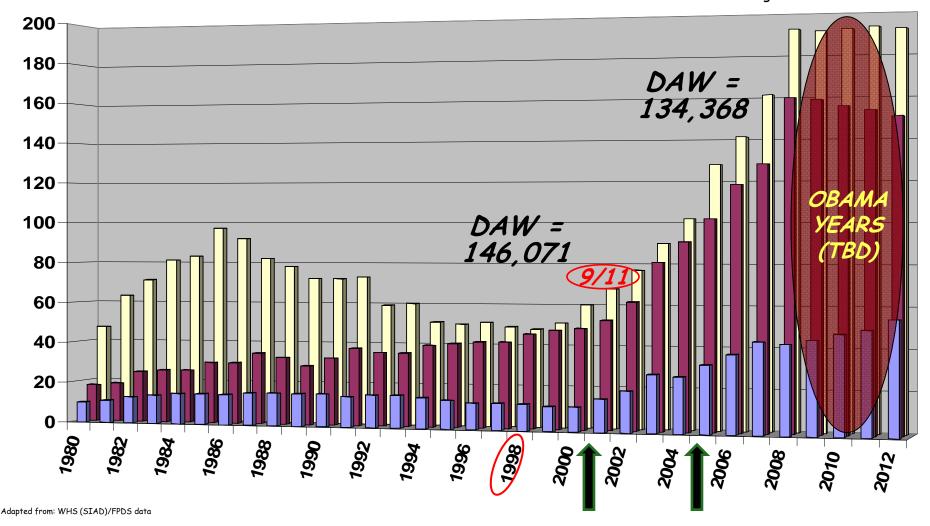
The Acquisition Environment

■ RDT&E ■ Services ■ Goods



TF = XXXX

Organic = XXXX

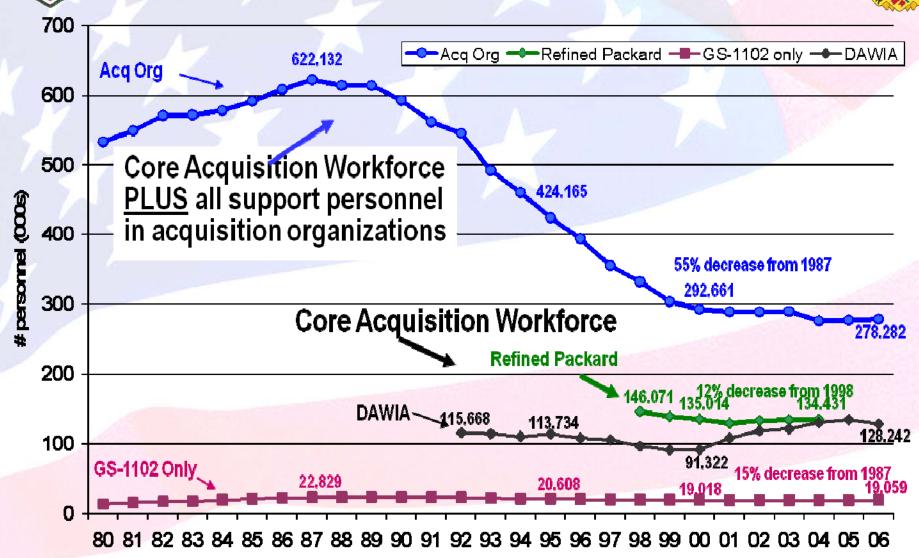




Acquisition Workforce Trends

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Acquisition Workforce Distribution



Functional Communities	ARMY	NAVY/ USMC	AIR FORCE	4 th Estate	TOTAL
Auditing	0	0	0	3,638	3,638
Business, Cost Estimating, & Financial Management	3,350	1,935	1,530	270	7,085
Contracting	7,714	5,245	6,834	5,887	25,680
Information Technology	1,764	903	950	317	3,934
Life Cycle Logistics	7,134	4,355	1,727	145	13,361
Production, Quality & Manufacturing	1,952	2,005	383	4,798	9,138
Program Management	3,690	4,085	4,105	901	12,781
SPRDE	10,912	16,767	6,472	866	35,017
Test and Evaluation	2,135	2,476	2,622	187	7,420
Other/Not Listed	1,618	5,295	204	496	7,825
Total	40,269	43,066	24,827	17,717	125,879

As of 30 Sep 08



National Workforce vs. AT&L Workforce

				OP TO	
	National*		Civilian AT&L Workforce**		
Generation	Workforce (millions)	% Workforce	Workforce	% Workforce	
Traditional Generation (born before 1946)	7.4	4.8%	4,978	4.5%	
Baby Boomers (1946-1964)	56.7	36.5%	70,945	64.0%	
Generation X (1964-1976)	41.8	26.9%	20,135	18.2%	
Generation Y (1977-1989)	42.8	27.5%	14,631	13.2%	
Millannium					

Source:

6.6

(1990 - present)

4.3%

0.0%

^{*}Projected 2010 workforce size –DAU analysis using Bureau of Labor Statistics workforce participation data (Dec.2007) & US Census Bureau population data (2004) (best available data from agency web sites as of July 2008)

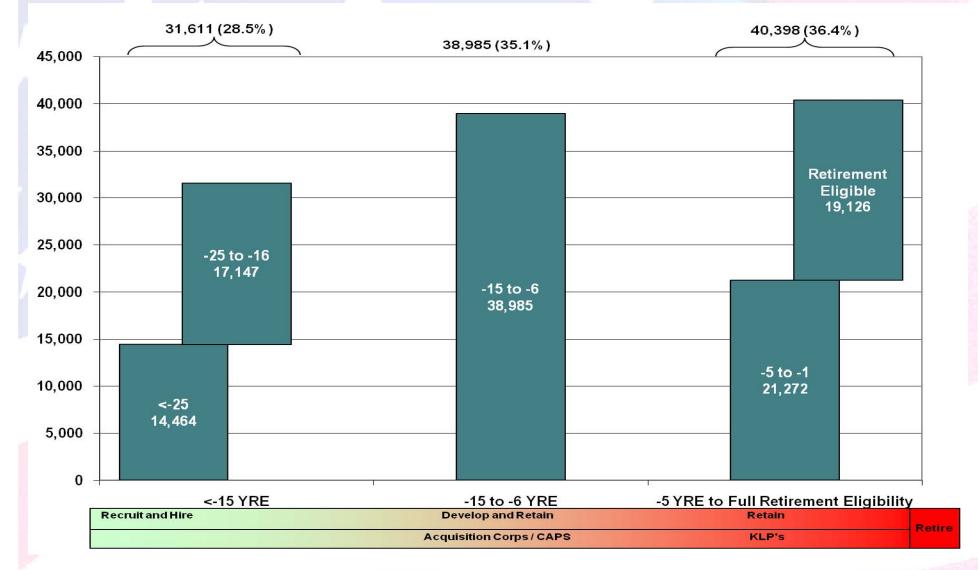
^{**}AT&L DataMart FY08 AT&L Workforce Count/AT&L workforce data





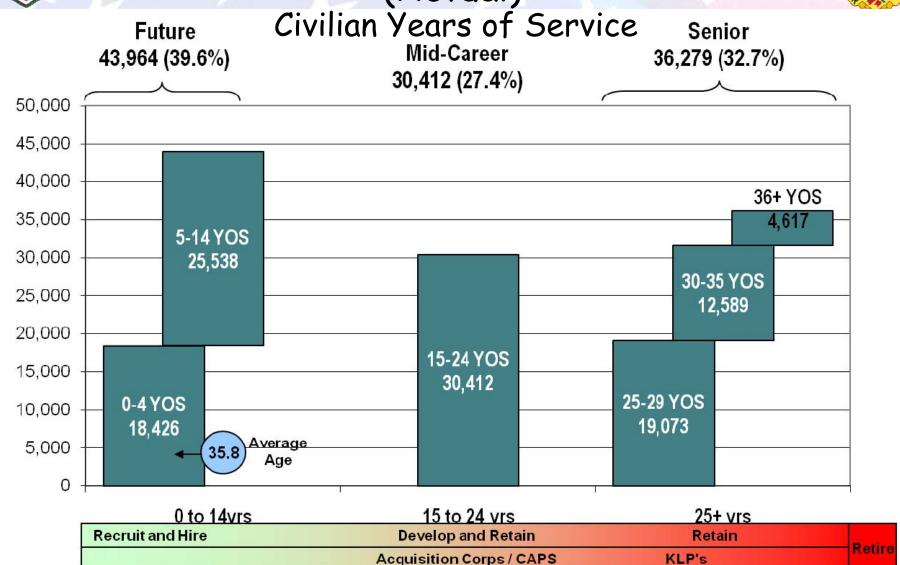
AT&L Workforce Life-Cycle Model (Desired)





AT&L Workforce Life-Cycle Model (Actual)





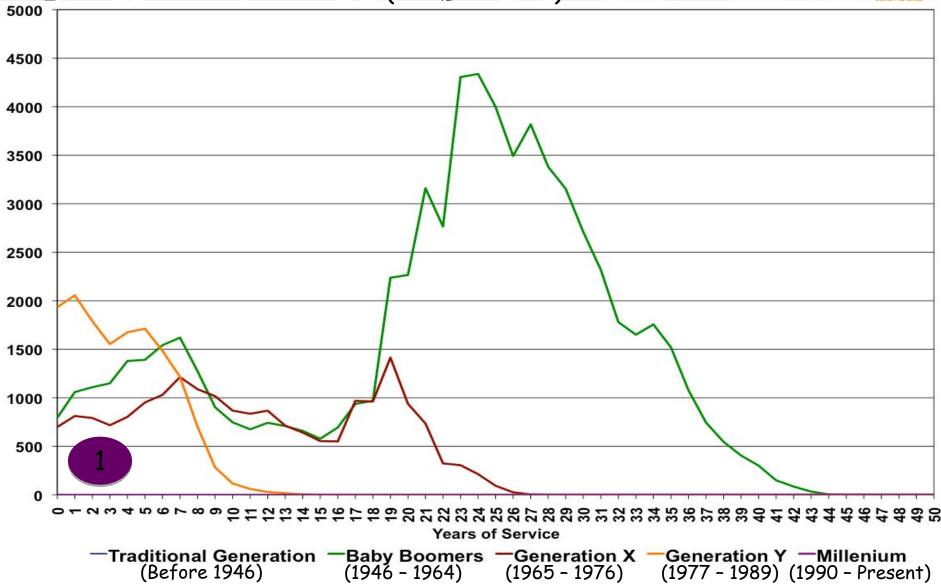
Note: There are 279 null YOS records (110,655 + 279 null YOS records = 110,934)



Years of Service by Generation



(AT&L Civilians)

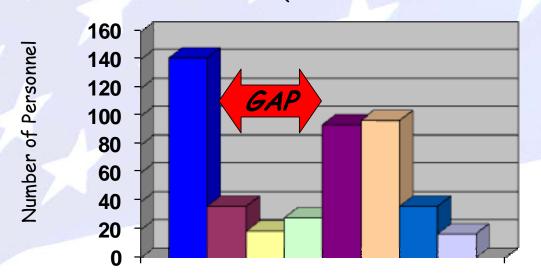




Risk Added by Contracting Workforce Experience Gap (AMCOM Contracting Center)

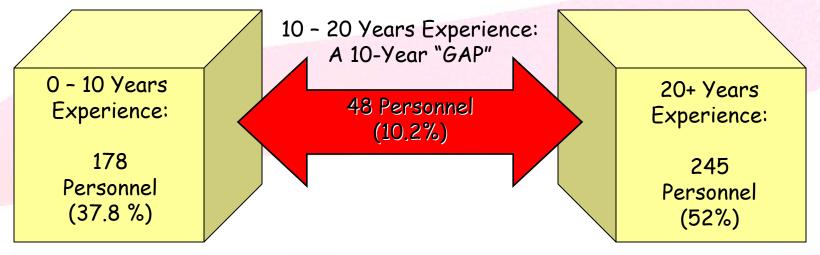


471 GS-1102's (includes 44 Interns and 7 AMC Fellows):



Years of Service

- 5 Yrs or Less
- 6 10 Years
- □ 11 15 Years
- □ 16 20 Years
- 21 25 Years
- 26 30 Years
- 31 35 Years
- 36 and over





Acquisition Workforce Initiatives



- Recruit & Hire (\$156.9M)
 - · Interns
 - · Journeyman
 - · Highly Qualified Experts
 - · Re-hired annuitants
 - Career Acquisition Personnel and Position Management Information System
 - · Workforce Planning Consulting Services
- Recognize & Retain (\$26.3M)
 - · Student Loan Repayment Program
 - · NCO Bachelor Degree Program
 - · Retention Bonuses
 - Advanced degree programs
 - · Rotational assignments/PCS funding



Acquisition Workforce Initiatives



- ·Train & Develop (\$70.5M)
 - ·DAU
 - · 7,000 10,000 classroom seats
 - 20,000 25,000 web seats
 - · 340 new class offerings
 - · 21 new classrooms
 - Expanded contingency training
 - · Expanded requirements training

· Components

- · Expanded leadership training
- Army Contracting Lab
- · Navy Acquisition Bootcamps
- · AF Acquisition Fundamentals Course
- · Other Service specific acquisition training

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· Career Acquisition Management Portal